

Town of Windsor

Memorandum

June 9, 2015

TO: The Honorable Mayor and Town Council
FROM: Michael Stallings, Town Manager *MS*
SUBJECT: Trash Collection RFP Results

As you know, we recently put out a request for proposals for weekly trash collection. The proposals were due by May 29th.

We received two proposals. One from AVES, and one from Bay Disposal & Recycling. I have attached copies of both to this memo.

As you can see, AVES rate of \$5.97 per stop per month being substantially cheaper than Bay's rate of \$9.38 per stop per month.

There had been some discussion as the length of the contract that Council wanted to have for trash collection. Previous contracts have been for a period of five years with a five year renewal. I ask that Council determine what length of time it would like the contract to be for, and add that language to the recommended motion.

It is my recommendation that Council authorize the Town Manager to execute a contract with AVES for trash collection in the Town of Windsor.

Recommended Motion

Move that Council authorize the Town Manager to execute a contract with AVES for trash collection in the Town of Windsor.

Moody's/A.V.E.S.
All Virginia Environmental Solutions, Inc.
P.O. Box 953
Smithfield, VA 23431
(757) 357-9997 & (757) 357-7895 ph.
(757) 357-9911 fax

RFP Weekly Curbside Refuse Collection

May 28, 2015

Michael Stallings
Town of Windsor
P.O. Box 307
Windsor, VA 23487
(757) 242-2488 ph.
(757) 242-9039 fx.

The monetary amount to provide curbside town limit refuse collection is proposed by the following:

Price Proposal

Five (5) year contract with AVES purchasing the 95 gallon toters
\$1.38 per stop per week
\$5.97 per stop per month

One (1) time per week service on the scheduled day unless due to weather conditions and/or holidays

Disposal of waste to the local transfer station.

Responsibility of disposal cost will be The Town of Windsor

Anticipated charges and/or fees will be fuel surcharges, CPIU, etc.

As contractor AVES will warrant and certify that we and all other persons designated to provide services to this proposal have the requisite training, licenses and/or certifications necessary to perform the services. And shall maintain adequate insurance, which shall protect and save harmless the Town of Windsor and its officials.



May 27, 2015

The Town of Windsor
Windsor Town Hall
8 East Windsor Blvd.
Windsor, Va. 23487
ATTN: Michael Stallings

Dear Mr. Stallings,

I am writing in reference to your request for proposals for weekly curbside refuse collection. As per your specifications, the pricing is based on the following criteria:

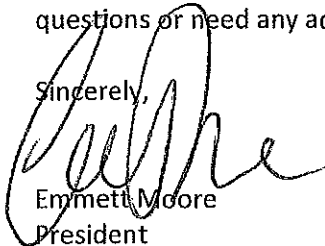
- Bay Disposal & Recycling would provide one "NEW" (1) 95 gallon cart to each of the approximate 950 service locations
- The 95 gallon carts would be serviced weekly on a day mutually agreeable between the Town of Windsor and Bay Disposal & Recycling.
- Bay Disposal & Recycling would provide collection via automated collection vehicles.
- All trash collected would be delivered to the SPSA transfer station and the disposal would be invoiced to Isle of Wight County.
- The contract would be for a minimum of three (3) years with up to five (5) years in renewal options.

Monthly Cost Per 95 Gallon Cart.....\$9.38

Thank you for allowing Bay Disposal & Recycling the opportunity to provide you with this quotation. We are confident in our ability to provide you with the highest level of service available and would be happy to provide you with references if you would like them.

Please do not hesitate to contact me at 452-4003 (direct office) or 754-7032 (cell) if you have any questions or need any additional information.

Sincerely,



Emmett Moore
President