### **Town of Windsor**

#### Memorandum

January 13, 2015

TO:

The Honorable Mayor and Town Council

FROM:

Michael Stallings, Town Manager M 5

**SUBJECT:** Flag Pole I

Flag Pole Installation Costs

At the last Town Council meeting, I informed Council that I had obtained a proposal for the installation of an 80 foot tall flag pole as well as the 20 foot by 30 foot flag to be flown on it. The proposal is from Easter Shore Flagpoles located in Queenstown, Maryland. The total cost, including installation, is \$18,702.00.

I was asked to obtain a quote for a 70' pole and a 15 foot by 20 foot flag. I have obtained this quote from the same company. The cost for the smaller flag and pole was \$15,806.

I have also obtained quotes from a second company, Cardinal out of Virginia Beach. For the 80 foot pole, their price is \$17,300. For the 70 foot pole, their price is \$14,257.

I have attached the proposals for your review and discussion.

### Eastern Shore Flagpoles

6612 Ocean Gateway Queenstown, MD 21658 (410)827-4456

## **Estimate**

Date	Estimate #
11/5/2014	5433Revised

### Name / Address

Town of Windsor Michael Stallings, 757-242-4288 56 East Windsor Blvd. Windsor, VA 23487 mstallings@windsor-va.gov

Project Description Qty Cost Total One 80" aluminum one, cone tapered, in ground flagpole. 12,393.00 12,393.00T 80' exposed height x 12" butt dia x .375 wall thickness 88' overall height, Wind rating 105 MPH w/ 20'x30' flag Flagpole Includes: Gold anodized aluminum ball ornament Cast aluminum single revolving truck w/ pulley Single exterior polyester halyard Cast aluminum cleat Brass snap hooks w/ covers Spun aluminum flash collar Ground sleeve Satin finish 409.00 409.00 Shipping 4,925.00 4,925.00 Installation 20x30 US Flag, Polyester (most durable) 975.00 975.00 Internal halyard with winch and removable handle, add \$3,060.00 Annodized finish, add \$2,880.00 HARDSCAPE, LANDSCAPE AND LIGHTING AVAILABLE. 0.00% Out of State 0.00 Thank you. **Total** \$18,702.00

Customer Signature		
--------------------	--	--

### Eastern Shore Flagpoles

6612 Ocean Gateway Queenstown, MD 21658 (410)827-4456

# **Estimate**

Date	Estimate #
11/13/2014	5436

Name / Address	
Town of Windsor Michael Stallings, 757-242-4288 56 East Windsor Blvd. Windsor, VA 23487 mstallings@windsor-va.gov	

Project Description Qty Cost Total One 70' aluminum one, cone tapered, in ground flagpole. 9,882.00 9,882.00T 80' exposed height x 12" butt dia x .250 wall thickness 77' overall height, Wind rating 105 MPH w/ 15'x25' flag Flagpole Includes: Gold anodized aluminum ball ornament Cast aluminum single revolving truck w/ pulley Single exterior polyester halyard Cast aluminum cleat Brass snap hooks w/ covers Spun aluminum flash collar Ground sleeve Satin finish Shipping 409.00 409.00 4,875.00 Installation 4,875.00 15x25 US Flag, Polyester (most durable) 640.00 640.00T OPTIONS: Internal halyard with winch and removable handle, add \$2,040.00 Annodized finish, add \$2,470.00 HARDSCAPE, LANDSCAPE AND LIGHTING AVAILABLE. Out of State 0.00% 0.00 Thank you. **Total** \$15,806.00

Customer Signature			



Salesman	JERRY PHELPS
Date	10 DEC 2014

W	Order #	

D	D		C	Λ	1
			J		-

	INOIOSME		
2629 E	Dean Drive, Virginia Beach, VA 23452 •757-486-3412 • 757-486-7658-fax • jphel	ps@cardina	alsign.com
Customer •	TOWN OF WINDSOR Invoice Address		
Address	8 EAST WINDSOR BLVD. WINDSOR, VA.		
Contact	MICHAEL STALLINGS		
	mstallings@windsor-va.gov 242-4288		
	Description		Total
A) CARDIN	NAL SIGN WILL FURNISH AND INSTALL ONE (1) 80' TALL FLAG PO	OLE	POLE =
(MODEL E	C80). THE POLE WILL COME WITH GOLD ANODIZED ALUMINUM	BALL	\$12,450.00
ORNAMEN	NT, CAST ALUMINUMM REVOLVING TRUCK WITH PULLEY, SOLIC	)	TAX =
BRAIDED	POLYPROPYLENE HALYARD, SWIVEL FLAG SNAPS WITH VINYL	. SNAP	EXEMPT
	CAST ALUMINUM CLEAT AND A SPUN ALUMINUM FLASH COLLA		INSTALL =
	L HAVE A SATIN ALUMINUM FINISH. THE POLE WILL WITHSTANI	O 105	\$3,500.00
	DS WITH THE FLAG.	ירו אטר	FLAG =
	NAL SIGN WILL FURNISH ONE (1) 29' X 30' AMERICAN FLAG (MOD	ソロゲ #レレ-	
30). THE S	STARS WILL BE EMBROIDERED.		\$1,350.00
			TAX =
			EXEMPT
· · · · · · · · · · · · · · · · · · ·		~	
		Service	Time & Material
o <b>50%</b>	deposit, balance due upon completion	Permit Total	Time & Material \$17,300.00
0	that O'm will make the Charles and a charles the make an additional and the charles and the charles and the charles are the charles and the charles are the charles and the charles are the ch		TOTAL
	linal Sign will make final Electrical connection if an adequate, dedicated it is within 4' at the time of installation and is allowed by local code.		
	Client agrees to pay all cost of collection in the event of default of		
	nent by the Client, including a reasonable attorney's fee. In event of		
	quent payments, the Client will be charged a rate of 1.8% interest for y month after the first 30 days.		
Will the exis	sting sign need to be serviced? Yes No N/A Due		
Date	Approved		



Salesman	JERRY PHELPS
Date	10 DEC 2014

	P	D	$\bigcap$	D .	C	٨	
ł				·	J		L

		P R	O	P	O	S	A	Section 1		
2629	Dean Drive, Virginia	Beach, V	4 23452	●757-486	-3412 • 7	757-486	3-7658-	fax • jp	helps@cardin	alsign.com
Customer Job Address Contact Phone Fax	TOWN OF WIN 8 EAST WINDSO WINDSOR, VA. MICHAEL STALLING mstallings@windsor- 242-4288	OR BLVD			Invoice Ad	ddress				
,				ription						Total
(MODEL ORNAMI BRAIDEI COVERS POLE W	INAL SIGN WILL I EC70). THE POLE ENT, CAST ALUMI D POLYPROPYLE S, CAST ALUMINU ILL HAVE A SATIN NDS WITH THE FL	E WILL CO NUMM RI NE HALY M CLEAT I ALUMIN	OME W EVOLV ARD, S AND A	ITH GO ING TR SWIVEL A SPUN	LD AN RUCK W FLAG ALUM	ODIZE VITH F SNAP INUM	ED AL PULLE S W I' FLAS	UMINU Y, SOI TH VIN H COL	JM BALL LID IYL SNAP LAR. THE	POLE = \$9,882.00 TAX = EXEMPT INSTALL = \$3,500.00
	PINAL SIGN WILL I				25' AM	ERIC	AN FL	AG (M	ODEL #PF-	FLAG = \$875.00 TAX = EXEMPT
<del></del>		· · · · · · · · · · · · · · · · · · ·					·		Service	Time & Material
	% deposit, balance du	•	•	antinu if an		مداد من	: <b>!</b>		Permit Total	Time & Material \$14,257.00 TOTAL
cir o Th pa de	rdinal Sign will make fouit is within 4' at the tiest continuation of the Client agrees to payment by the Client, it inquent payments, the ery month after the first	me of install y all cost oncluding a collent will	lation an of collec reasona	d is allow tion in th ble attorr	red by loo e event ney's fee	cal code of defa . In ev	e. ault of ent of			
Will the ex	kisting sign need to b	e serviced	!? Ye	es 🗌 No	N/A			С	Due	
Date	Approved		· · · · · · · · · · · · · · · · · · ·			<del>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</del>				