

## Town of Windsor

### Memorandum

October 10, 2023

**TO:** The Honorable Mayor and Town Council

**FROM:** William G. Saunders, IV, Town Manager WGS IV

**SUBJECT:** Budget Appropriation – Cemetery Fence Replacement

#### Background

Town Council has recently considered the replacement of a fence at the Windsor Cemetery.

#### Specifics

The town has received three (3) bids for the fence replacement. The fence to be replaced is a 4 ft. tall galvanized, chain link fence, approximately 495 ft. in length, with no gates. The bids received are very similar in that they all include demolition and removal of the existing fence and the following options for replacement with chain link fence:

- 3 ft. tall galvanized
- 3 ft. tall black, vinyl-coated
- 4 ft. tall galvanized
- 4 ft. tall black, vinyl-coated

#### Enclosures

Three (3) fence proposals  
Proposal spreadsheet

#### Recommended Motion

For Council's consideration

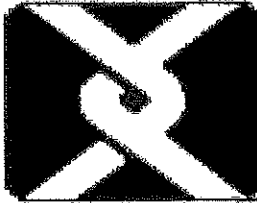
Cemetery Fence Proposals

3 ft. Galvanized Chain Link Fence								
Company	Remove and dispose Y/N	Top Rail	Bottom Rail/Wire	End Post O. D.	Line Post O. D.	Posts in concrete Y/N	Fabric Stats	Price
Cole Fence	Yes	1 3/8" rail	None	2 1/2"	1 5/8"	Yes	11 1/2 ga. /	\$ 5,950.00
Hercules Fence	Yes	1 3/8" rail	9 ga. Wire	2 1/2"	1 5/8"	Yes	11 ga. / 2 in. mesh	\$ 8,100.00
Rosenbaum Fence	Yes	1 5/8" rail	7 ga. Wire	2 1/2"	2"	Yes	9 ga. / 2 in. mesh	\$ 11,177.00

3 ft. Black Vinyl Chain Link Fence								
Company	Remove and dispose Y/N	Top Rail/Wire	Bottom Rail/Wire	End Post O. D.	Line Post O. D.	Posts in concrete Y/N	Fabric Stats	Price
Cole Fence	Yes	1 3/8" rail	None	2 1/2"	1 5/8"	Yes	9 ga. /	\$ 6,950.00
Hercules Fence	Yes	1 3/8" rail	9 ga. Wire	2 1/2"	1 5/8"	Yes	9 ga. / 2 in. mesh	\$ 8,480.00
Rosenbaum Fence	Yes	1 5/8" rail	7 ga. Wire	2 1/2"	2"	Yes	9 ga. / 2 in. mesh	\$ 12,177.00

4 ft. Galvanized Chain Link Fence								
Company	Remove and dispose Y/N	Top Rail/Wire	Bottom Rail/Wire	End Post O. D.	Line Post O. D.	Posts in concrete Y/N	Fabric Stats	Price
Cole Fence	Yes	1 3/8" rail	None	2 1/2"	1 5/8"	Yes	11 1/2 ga. /	\$ 6,550.00
Hercules Fence	Yes	1 3/8" rail	9 ga. Wire	2 1/2"	1 5/8"	Yes	11 1/2 ga. / 2 1/4" mesh	\$ 9,150.00
Rosenbaum Fence	Yes	1 5/8" rail	7 ga. Wire	2 1/2"	2"	Yes	9 ga. / 2 in. mesh	\$ 11,697.00

4 ft. Black Vinyl Chain Link Fence								
Company	Remove and dispose Y/N	Top Rail/Wire	Bottom Rail/Wire	End Post O. D.	Line Post O. D.	Posts in concrete Y/N	Fabric Stats	Price
Cole Fence	Yes	1 3/8" rail	None	2 1/2"	1 5/8"	Yes	9 ga. /	\$ 7,220.00
Hercules Fence	Yes	1 5/8" rail	9 ga. Wire	2 1/2"	1 5/8"	Yes	9 ga. / 2 in. mesh	\$ 9,495.00
Rosenbaum Fence	Yes	1 5/8" rail	7 ga. Wire	2 1/2"	2"	Yes	9 ga. / 2 in. mesh	\$ 12,702.00



# COLE FENCE

Residential-Farm-Commercial-Industrial

Kenny Sims  
 Town of Windsor  
 9 East Griffin St  
 Windsor VA  
 ksims@windsor-va.gov  
 757-510-4660  
 9-29-23

Upon your request Cole Fence is pleased to quote the following:

Remove and dispose of existing fence along back and side of graveyard  
 Install approx 500' of new chain link in same footprint  
 Top rail will be 1-3/8" x .055  
 Terminal post will be 2-1/2" x .055  
 Line Post will be 1-5/8" x .055  
 Galvanized fabric will be 11-1/2 Ga, Black vinyl coated will be 9 Ga  
 All post will be concreted  
 Fence will not have a bottom tension wire  
 Price does not include surveying or permits if needed  
 Cole Fence is not responsible for damage to any unmarked utilities

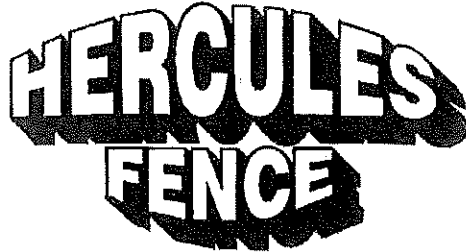
Total cost of project 3' Black-----	\$6,950.00
Total cost of project 4' Black -----	\$7,220.00
Total cost of project 3' Galv -----	\$5,950.00
Total cost of project 4' Galv -----	\$6,550.00

Thanks for the opportunity!

Rhett Owens  
 Cole Fence  
 757-556-5819

Please provide a purchase order. This will lock in your price, put you on the schedule and generate a ticket so I can order material. Balance is due upon completion.

Accepted by: \_\_\_\_\_ Date \_\_\_\_\_



**"Security in Every Job"**  
Since 1955

1807 George Washington Highway Yorktown, VA 23693  
757-316-3600 [mariah@herculesfence.com](mailto:mariah@herculesfence.com)

July 20, 2023

**Company:** Town of Windsor  
**Project:** Windsor Cemetery – 40 E Griffin Street  
**To:** Kenneth

**From:** Mariah Alexander, Commercial Sales  
[mariah@herculesfence.com](mailto:mariah@herculesfence.com)

**Hercules Fence Company: SWaM # 652093**

**Scope of Work**

Demo and remove approximately 500 linear feet of 4' tall residential grade chain link fence. Posts to be cut at base below grade and footers to be left in the ground.

Furnish and install approximately 500 linear feet of residential chain link fence. Fence to include top-rail and bottom tension wire throughout. Posts to be set 10' on center in concrete through a dirt surface.

36" tall Galvanized:

**Price: \$ 8,100.00**

*(Price includes sales tax)*

\_\_\_\_\_ *Initial*

36" tall Black Vinyl Coated:

**Price: \$ 8,480.00**

*(Price includes sales tax)*

\_\_\_\_\_ *Initial*

48" tall Galvanized:

**Price: \$ 9,150.00**

*(Price includes sales tax)*

\_\_\_\_\_ *Initial*

48" tall Black Vinyl Coated:

**Price: \$ 9,495.00**

*(Price includes sales tax)*

\_\_\_\_\_ *Initial*

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**EXCLUSIONS:**

- Clearing and grading - Traffic control - Marking/locating private utilities - Engineering  
- Permits or permit fees - Rock excavation - Bonding - Core drilling - Testing - Padlocks - Layout  
- Grounding - Painting & staining - Wage scale - As-Built drawings - All electric work - All conduits, pull wires, operators and access controls, and control wiring - Performance of X-Rays on concrete - Integration with other systems such as Video, Security, or Fire - Excavation or penetration through any unforeseen underground structures - Removal of existing fence or obstructions- Removal or Re-Location of unforeseen underground structures - Restoration or replacement of landscaping- Removal or Re-location of underground utilities, public or private.

**-Qualifications:** Dirt spoils to be scattered adjacent to excavation; all pricing is based on payment for stored materials and includes (1) mobilization for installation of all work outlined; Above price is predicated on clear access for and use of digging machinery.

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\_\_\_\_\_  
Hercules Fence

\_\_\_\_\_  
Date

\_\_\_\_\_  
Customer Signature

\_\_\_\_\_  
Date

Payment Due Upon Completion of Work

Price is valid for 30 days from date of quote

Conditions: Contractor is responsible only for written terms within this contract. Deviations or Changes to terms must be written and may involve additional charges. Purchaser is responsible for necessary permits. Hercules will assist with fence location and Zoning restrictions but assumes no liability for either. Purchaser assumes liability and indemnifies Hercules for damage to unmarked underground utilities, sprinklers or Construction and for damage where fence coincides with marked utility lines that cannot be avoided. Hidden obstacles which cannot be pre-determined and require additional labor will require an additional charge. In the event Purchaser defaults on payment terms the full amount shall be due immediately. Past due payments will be subject to a delinquency charge of 2% per month. Purchaser agrees to pay all costs of collection, to include attorney fees of 33% of the amount referred.

*Thank you for the opportunity to quote this work.*

**Norfolk   Yorktown   Richmond   Manassas   Jessup**

FABRIC: 36" 11 GA. GAW (2" Mesh) KK  
CHAIN LINK FABRIC.

TOP RAIL: 1 3/8" O.D. WT20 PIPE  
DOM, 1.06 lbs. per foot. Top rail  
21' in length, joined with 1 3/8"  
GALVANIZED SLEEVE.

LINE POST: 1 5/8" O.D. WT20 PIPE  
DOM, 1.46 lbs. per foot. Line  
posts set 10' on center maximum  
spacing. Concrete footing: 8"  
diameter, 24" depth.

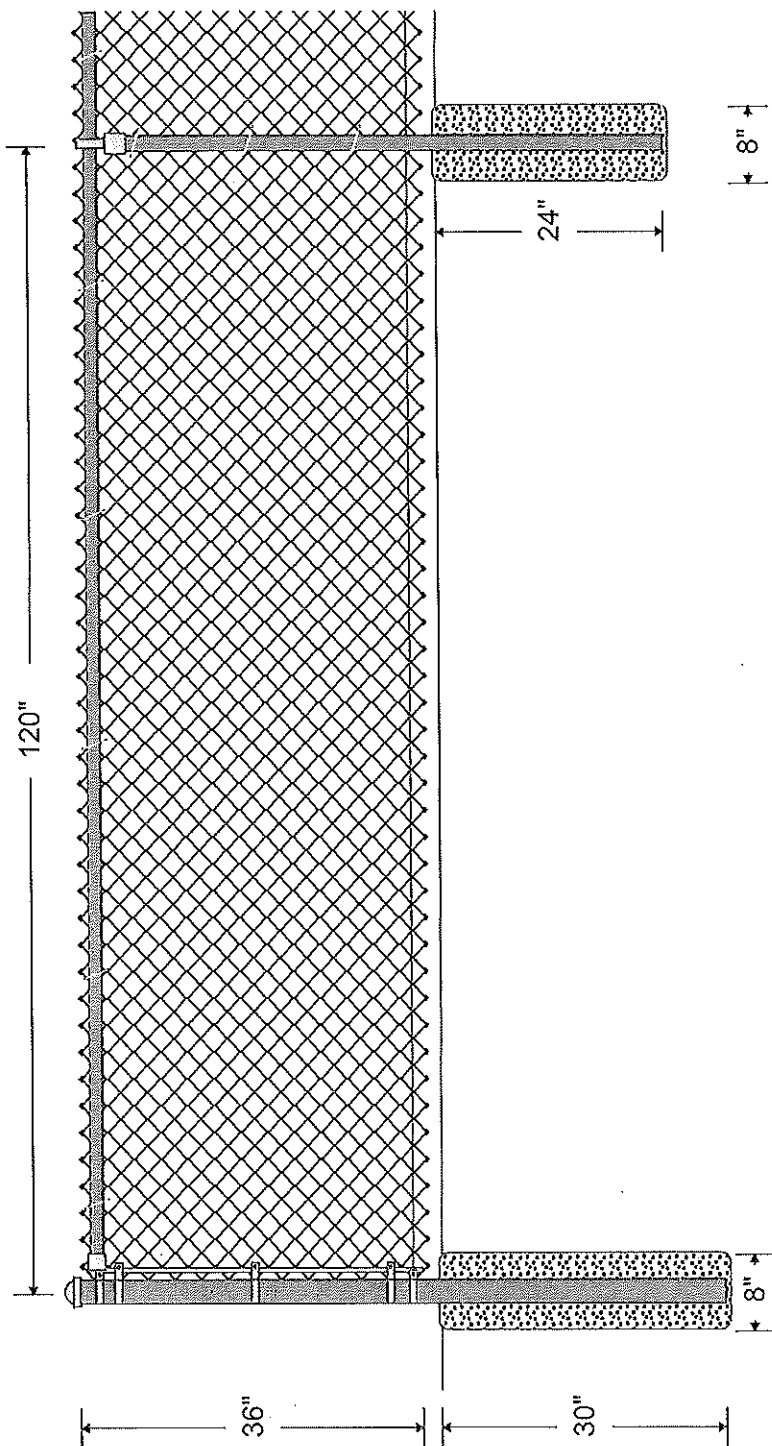
TERMINAL POST: 2 1/2" O.D. WT20  
PIPE DOM, 2.29 lbs. per foot.  
Concrete footing: 8" diameter, 30"  
depth.

TENSION WIRE: 9 GA. SMOOTH TENSION  
WIRE attached to bottom of fence  
fabric with 9 GA. STEEL (Lb. of  
230) HOG RING spaced 24" on center.

FITTINGS: REGULAR BRACE BAND &  
GALVANIZED WINUT CARRIAGE BOLT,  
ALUMINUM RAIL-END, ALUMINUM LOOP  
CAP, ALUMINUM DOME CAP, 5/8" STEEL  
TENSION BAR, REGULAR TENSION BAND &  
GALVANIZED WINUT CARRIAGE BOLT.

TIE WIRE: 6 1/2" 9 GA. ALUMINUM TIE  
WIRE spaced 15" on center for line  
posts & 24" on center for rails.

POST FOOTING: HAND MIXED CONCRETE.



36" tall GALV

HERCULES FENCE  
NORFOLK, VA



Drawn: 10/03/2023  
File:

LINE OF FENCE

FABRIC: 48" 1 1/2 GA. GAW (2 1/4" Mesh) KK CHAIN LINK FABRIC.  
 TOP RAIL: 1 3/8" O.D. .065 TUBING DOM, .87 lbs. per foot. Top rail 21' in length, joined with 1 3/8" GALVANIZED SLEEVE.

LINE POST: 1 5/8" O.D. .065 TUBING DOM, 1.11 lbs. per foot. Line posts set 10' on center maximum spacing. Concrete footing: 8" diameter, 24" depth.

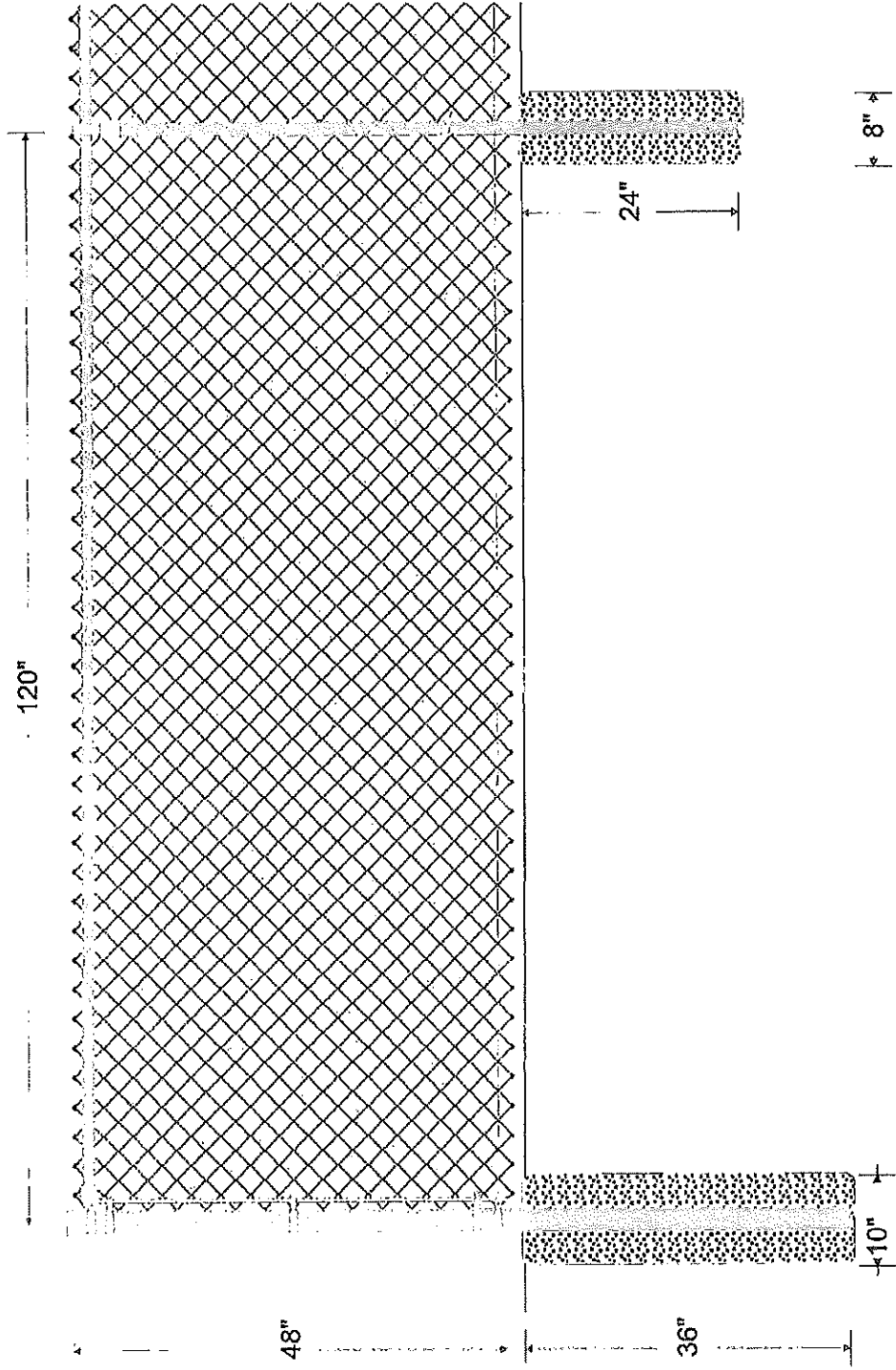
TERMINAL POST: 2 1/2" O.D. .065 TUBING DOM, 1.11 lbs. per foot. Concrete footing: 10" diameter, 36" depth.

TENSION WIRE: 9 GA. SMOOTH TENSION WIRE attached to bottom of fence fabric with 9 GA. STEEL (Lb. of 230) HOG RING spaced 24" on center.

FITTINGS: REGULAR BRACE BAND & GALVANIZED WINUT CARRIAGE BOLT, ALUMINUM RAIL-END, ALUMINUM LOOP CAP, ALUMINUM DOME CAP, 5/8" STEEL TENSION BAR, REGULAR TENSION BAND & GALVANIZED WINUT CARRIAGE BOLT.

TIE WIRE: 6 1/2" 9 GA. ALUMINUM TIE WIRE spaced 15" on center for line posts & 24" on center for rails.

POST FOOTING: HAND MIXED CONCRETE.



48" tall Gate

HERCULES FENCE  
 NORFOLK, VA

Drawn: 07/20/2023  
 File:



LINE OF FENCE

FABRIC: 36" 9 GA. EXTRUDED VINYL COATED (2" Mesh) KK CHAIN LINK FABRIC.

TOP RAIL: 1 3/8" O.D. SP065 VINYL PIPE, 1.06 lbs. per foot. Top rail 21" in length, joined with 1 3/8" VINYL COATED SLEEVE.

LINE POST: 1 5/8" O.D. SP065 VINYL PIPE, 1.46 lbs. per foot. Line posts set 10' on center maximum spacing. Concrete footing: 8" diameter, 24" depth.

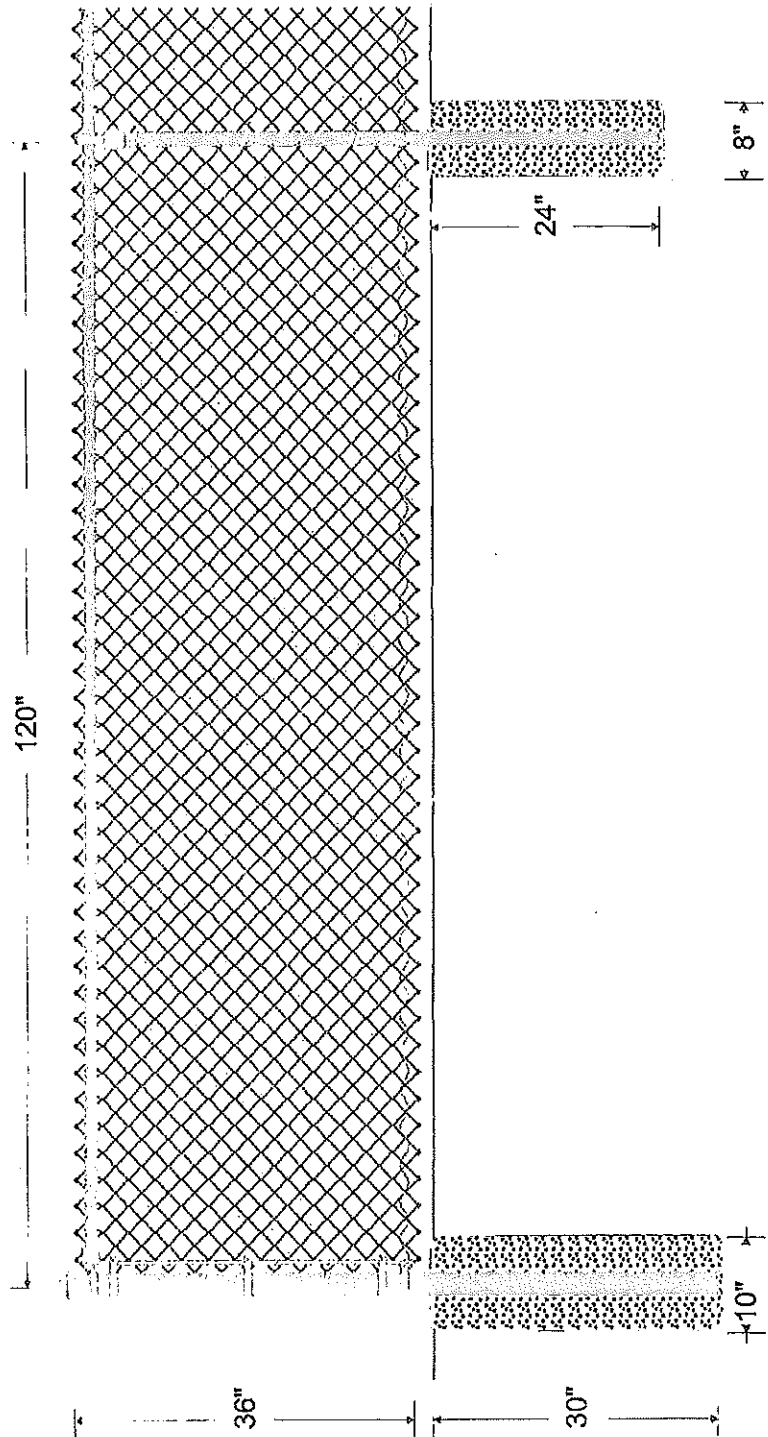
TERMINAL POST: 2 1/2" O.D. SP065 VINYL PIPE, 2.29 lbs. per foot. Concrete footing: 10" diameter, 30" depth.

TENSION WIRE: 9 GA. VINYL COATED TENSION WIRE attached to bottom of fence fabric with 9 GA. STEEL (Lb. of 230) HOG RING spaced 24" on center.

FITTINGS: VINYL COATED REGULAR BRACE BAND & GALVANIZED WINUT CARRIAGE BOLT, ALUMINUM RAIL-END, ALUMINUM LOOP CAP, VINYL COATED STEEL DOME CAP, VINYL COATED STEEL TENSION BAR, VINYL COATED REGULAR TENSION BAND & GALVANIZED WINUT CARRIAGE BOLT.

TIE WIRE: 6 1/2" VINYL COATED 9 GA. STEEL TIE WIRE spaced 15" on center for line posts & 24" on center for rails.

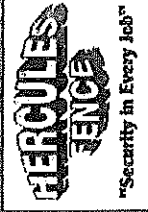
POST FOOTING: HAND MIXED CONCRETE.



36" tall Block

HERCULES FENCE  
NORFOLK, VA

Drawn: 07/20/2023  
File:



LINE OF FENCE



FABRIC: 48" 9 GA. EXTRUDED VINYL COATED (2" Mesh) KK CHAIN LINK FABRIC.

TOP RAIL: 1 5/8" O.D. SP065 VINYL PIPE, 1.46 lbs. per foot. Top rail 21' in length, joined with 1 5/8" VINYL COATED SLEEVE.

LINE POST: 1 5/8" O.D. SP065 VINYL PIPE, 1.46 lbs. per foot. Line posts set 10' on center maximum spacing. Concrete footing: 8" diameter, 24" depth.

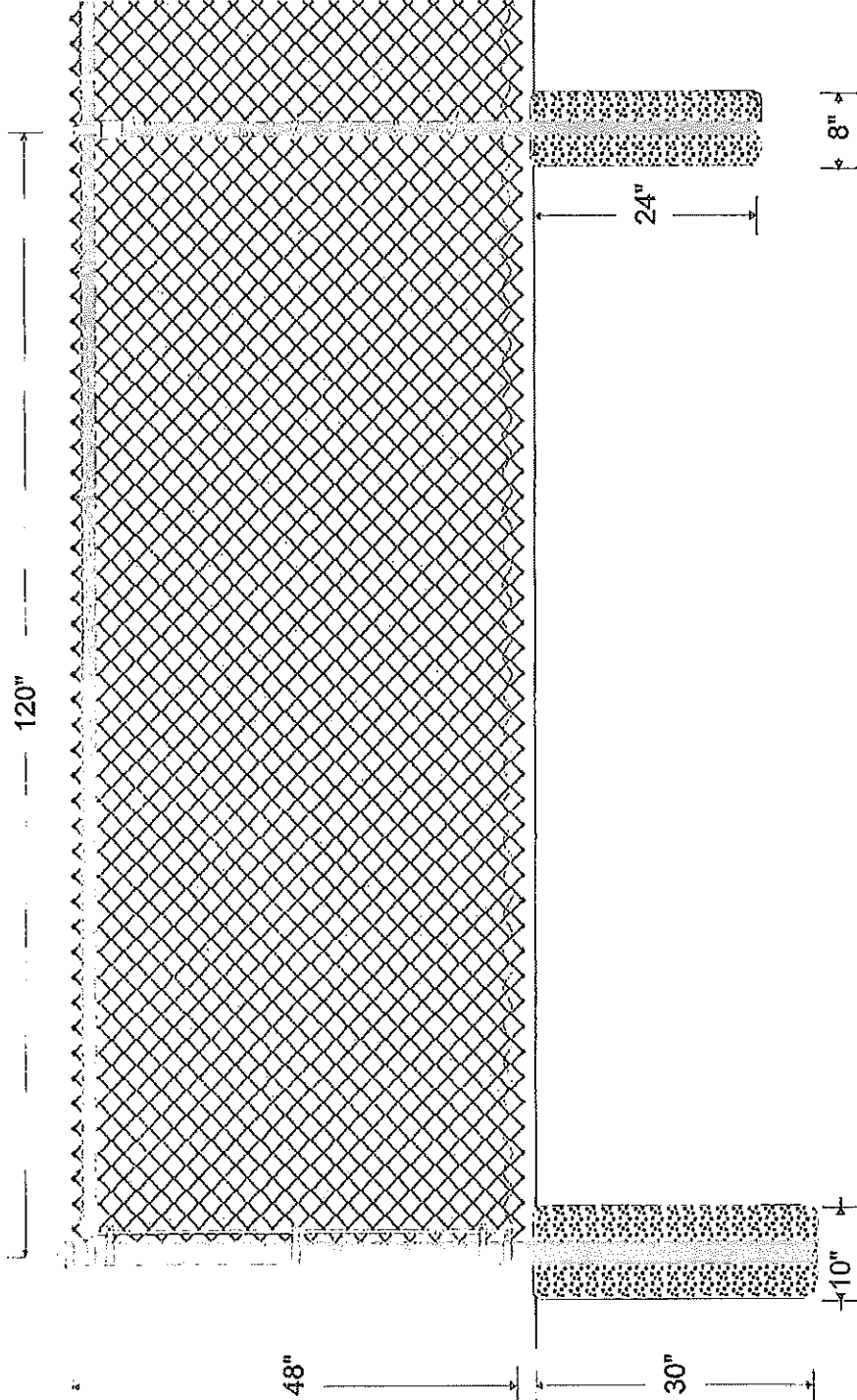
TERMINAL POST: 2 1/2" O.D. SP065 VINYL PIPE, 2.28 lbs. per foot. Concrete footing: 10" diameter, 30" depth.

TENSION WIRE: 9 GA. VINYL COATED TENSION WIRE attached to bottom of fence fabric with 9 GA. STEEL (Lb. of 230) HOG RING spaced 24" on center.

FITTINGS: VINYL COATED REGULAR BRACE BAND & GALVANIZED WINUT CARRIAGE BOLT, VINYL COATED STEEL COMBO RAIL-END, PRESSED STEEL LOOP CAP, VINYL COATED STEEL DOME CAP, VINYL COATED STEEL TENSION BAR, VINYL COATED REGULAR TENSION BAND & GALVANIZED WINUT CARRIAGE BOLT.

TIE WIRE: 6 1/2" VINYL COATED 9 GA. STEEL TIE WIRE & 8 1/4" VINYL COATED 9 GA. STEEL TIE WIRE spaced 15" on center for line posts & 24" on center for rails.

POST FOOTING: HAND MIXED CONCRETE.



48" tall Black

HERCULES FENCE  
NORFOLK, VA

Drawn: 07/20/2023  
File:



LINE OF FENCE

# ROSENBAUM FENCE COMPANY

1666 W. Pembroke Avenue

Hampton, VA 23661

Phone: (757) 723-3321 Fax: (757) 723-0157

\*\*\*\*\*

**DATE:** July 17, 2023

**TO:** Town of Windsor

**ATTENTION:** Kenneth Sims

**EMAIL:** ksims@windsor-va.gov

**PHONE #:** 757 - 510 - 4660

**REFERENCE:** New Cemetery Chain Link Fencing, Windsor, Va.

**FROM:** Walter Williams

**MESSAGE:** I am pleased to quote you on furnishing and installing 495 linear ft. of 3 ft. high chain link fencing as per the following specifications:

1. Fabric: 3 ft. high, 9 gauge, 2 in. galvanized mesh.
2. End Post: 2 1/2 in. O.D. SS 40, galvanized post.
3. Line Posts: 2 in. O.D. SS 40, galvanized pipe.
4. Gates: None.
5. Top Rail: 1 5/8 in. O.D. SS 20, galvanized pipe.
6. Coil Wire: Install 7 gauge bottom coil wire.
7. All new posts secured in concrete through the dirt surface.
8. Lay out as attached.

The cost including materials and labor is \$ 8,477.00.

**OPTION # 1:** If you would like this new chain link fencing to be 4 ft. high instead of the 3 ft. high as quoted the additional cost will be \$ 520.00.

**OPTION # 2:** If you would like us to remove and dispose of the existing 495 linear feet of the chain link fencing the additional cost will be \$ 2,700.00. We will have a bobcat to remove the existing post and concrete footers.

# ROSENBAUM FENCE COMPANY

1666 W. Pembroke Avenue

Hampton, VA 23661

Phone: (757) 723-3321 Fax: (757) 723-0157

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DATE: August 29, 2023

TO: Town of Windsor

ATTENTION: Kenneth Sims

EMAIL: ksims@windsor-va.gov

PHONE #: 757 - 510 - 4660

REFERENCE: New Cemetery Vinyl Chain Link Fencing, Windsor, Va.

FROM: Walter Williams

MESSAGE: I am pleased to quote you on furnishing and installing 495 linear ft. of 3 ft. high vinyl chain link fencing as per the following specifications:

1. Fabric: 3 ft. high, 9 gauge, 2 in. vinyl wire.
2. End Post: 2 1/2 in. O.D. SS 40, vinyl coated post.
3. Line Posts: 2 in. O.D. SS 40, vinyl coated post.
4. Gates: None.
5. Top Rail: 1 5/8 in. O.D. SS 20, vinyl coated pipe.
6. Coil Wire: Install 7 gauge bottom vinyl coated coil wire.
7. All materials will be BLACK vinyl coated.
8. All new posts secured in concrete through the dirt surface.
9. Lay out as attached.

The cost including materials and labor is \$ 9,477.00.

OPTION # 1: If you would like this new chain link fencing to be 4 ft. high instead of the 3 ft. high as quoted the additional cost will be \$ 525.00.

OPTION # 2: If you would like us to remove and dispose of the existing 495 linear feet of the chain link fencing the additional cost will be \$ 2,700.00. We will have a bobcat to remove the existing post and concrete footers.

**ROSENBAUM FENCE COMPANY**

1666 W. Pembroke Avenue

Hampton, VA 23661

Phone: (757) 723-3321 Fax: (757) 723-0157

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Town of Windsor:

Exclusions: Excluded in the following proposal are the following:

Silt fence, clearing, grading, surveying, soil abatement, jack hammering, core drilling, Davis Bacon wages, private utility locating, utility conflicts, unforeseen underground obstructions, grounding, bonding, seeding of disturbed areas. Removal and replacement of asphalt or concrete for setting posts.

Prices are subject to change after 30 days.

In the event of default or late payment, past due payments shall be subject to a delinquency charge of 2% per month. Debtor agrees to pay all costs of collecting, including reasonable attorney fees if, after default, this contract is placed for collection or for the enforcement of any of the Secured Party's remedies. This agreement and the account established by this agreement shall be construed and enforced according to the laws of the State of Virginia. Any action in regard hereto or arising out of the terms or conditions of this agreement and the account established by this agreement shall be instituted and litigated in the General District Court or Circuit Court of the City of Hampton of the State of Virginia and appoint the Secretary of the Commonwealth of Virginia as agent for service or process.

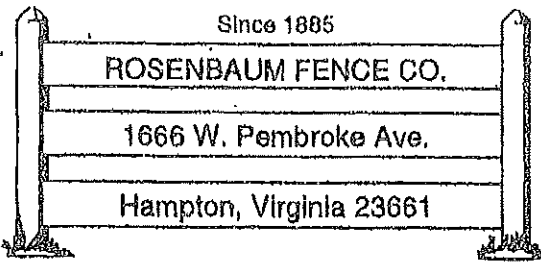
Terms: New 30 days.

*Walter Williams*

\_\_\_\_\_  
Walter Williams / Commercial Estimator

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date of Acceptance



WALTER WILLIAMS      PHONE: (757) 723-3321  
EMAIL: wwilliams@rosenbaumfence.com      FAX: (757) 723-0157

7/17/23

Town of Windsor

Kenneth Simms

757 510 4660

Windsor, VA. 23487

Job Location:

Windsor Cemetery

